

# FAQ: Take the First Step

Start your journey with a kit that helps you learn about the products, fall in love with clean living and successfully launch your new business!

Noon, CT, February 1 –  
Noon, CT, March 1, 2025



## What are February's starter kit options?

There are two amazing kit options for you to choose from noon, CT, February 1 through noon, CT, March 1, 2025.

**Option 1** – Our Standard Starter Kit<sup>†</sup> is \$200 plus tax where applicable and \$9.95 shipping and handling, and can be earned FREE through our Bright Start program! Includes:

- EnviroCloth, graphite (35 cm x 35 cm / 13.78" x 13.78")
- Window Cloth, amethyst with graphite trim (45 cm x 45 cm / 17.72" x 17.72")
- Dusting Mitt, graphite
- Power Cleaning Paste (74 ml / 2.5 fl. oz.)
- Ultra Power Plus™ Laundry Detergent (250 g / 8.8 oz.)
- Superior Mop Starter System
- Rubber Brush
- Body and Face Pack, graphite
- Norwex Opportunity Brochures (10)
- Bright Start New Consultant Rewards Brochure (1)
- Catalogs (10)
- Share Cards (1)
- Host Order Forms (5)
- Customer Order Forms (20)
- Kit Carry-All Tote

**Option 2** – The Sample Starter Kit\* is \$30 plus tax where applicable and \$9.95 shipping and handling, and includes:

- 5 Assorted Skin Care Sample Sachets
- 2 PowerZyme Sachets
- Single Sachet Holder
- Mini Window Cloth Samples (colors may vary, pack of 10)
- Mini EnviroCloth Samples (colors may vary pack of 10)
- Mini Body & Face Cloths Samples (colors may vary, pack of 10)
- Power Cleaning Paste, mini (25 ml / 0.85 fl. oz.)
- Catalogs (3)
- Share Cards (1)



### **How do I get my starter kit?**

Simply let your Consultant know that you'd like to join and which offer is right for you!

### **When do these monthly kit offers end?**

These limited-time offers are only available from noon, CT, February 1 to noon, CT, March 1, 2025

### **Do all starter kits offer the same earning opportunity?**

YES! Regardless of which kit you select, you will immediately save 35% on all of your Personal Retail Purchases and earn 35% on all of your Personal Retail Sales when you share Norwex with others.

### **Do the Upgrade Packages count toward my Personal Retail Sales?**

YES! You are able to purchase one or more of our upgrades – and those sales do count toward your Personal Retail Sales.

### **Does the purchase of a starter kit count toward my Personal Retail Sales?**

No, the purchase of a starter kit does not count toward Personal Retail Sales.

### **Do I receive Office Suite for free?†**

YES! All New Consultants have access to Office Suite FREE for 3 months (a \$29.97 value). You must enroll for this free offer during sign-up.

### **When I join with one of the starter kits, can I choose to add an Upgrade Package?**

YES! Our Upgrade Packages are available for all kit options; however, they must be purchased during the enrollment process.

### **Do all kits offered qualify for Bright Start Rewards?**

YES! You can qualify for all Bright Start Rewards regardless of which kit you select!

### **What happens if I join with the Standard Starter Kit for FREE and don't have \$1,000 in 30 days or \$2,000 in 90 days?**

When you submit \$1,000 in 30 days or \$2,000 in 90 days, your Standard Starter Kit is FREE! When you join with the Standard Starter Kit and do not reach the sales requirements in your first 90 days, you will be charged \$200 plus tax.

### **Can I still earn the Standard Starter Kit if I join with another kit in February?**

YES! If you join with any other kit in February (Option 2) and submit \$1,000 in 30 days or \$2,000 in 90 days, you'll earn the Standard Starter Kit for FREE and pay only \$9.95 shipping and handling (plus tax where applicable).

### **Are Team builders eligible to earn Norwex Discounts, Trip Miles and Recognition for a New Consultant who joins with any of our starter kit offers?**

YES! No matter how a New Consultant starts, all programs and incentives apply.

Application and Agreement must be submitted to the Home Office, noon, CT, February 1 to noon, CT, March 1, 2025. †Standard Starter Kit is provided at no charge, except for \$9.95 shipping and handling plus tax where applicable, to a new Independent Consultant when you submit \$1,000 in Personal Retail Sales in your first 30 days or \$2,000 in Personal Retail Sales in your first 90 days of enrollment. If you choose the Standard Starter Kit and do not meet this criteria, you will be billed \$200 plus tax after 90 days. †After a 3-month free trial, you will be billed a monthly \$9.95 fee for Office Suite. Must opt in during enrollment to receive the 3-month free trial. Norwex reserves the right to substitute or change contents based on availability. \*The Sample Starter Kit is \$30 plus tax where applicable and \$9.95 shipping and handling.