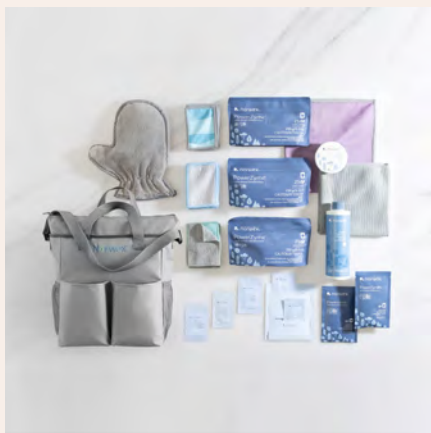


AUGUST 2025

# FAQ: Starter Kit Options

Choose the Starter Kit that's  
right for you and get  
ready to grow!



## What are the 3 Starter Kit options?

**Option 1** – The Safe Haven 5+ Starter Kit is \$149 plus tax where applicable and \$9.95 shipping and handling. It includes:

- EnviroCloth®, graphite (35 cm x 35 cm / 13.78" x 13.78")
- Window Cloth, amethyst with graphite trim (45 cm x 45 cm / 17.72" x 17.72")
- Dusting Mitt, graphite
- Mini Power Cleaning Paste (74 ml / 2.5 oz.)
- PowerZyme™ Laundry Detergent (250 g / 0.55 lb) (3)
- Microfiber Deep Cleaner Laundry Booster
- Assorted Skin Care Sample Sachets (5)
- Sachet Holder (1)
- PowerZyme Sachets (2)
- Mini Window Cloths (colors may vary, pack of 10)
- Mini EnviroCloths (colors may vary, pack of 10)
- Mini Body and Face Cloths (colors may vary, pack of 10)
- Fall 2025 Catalogs (10)
- Host Order Forms (5)
- Customer Order Forms (20)
- Opportunity Brochures (10)
- Share Cards (1)
- Welcome Card (1)
- Bright Start Brochure (1)
- Demo Bag (1)
- Norwex Golden Tickets (3)
- Printed Business Materials

**Option 2** – Our Standard Starter Kit has no upfront cost except for \$9.95 shipping and handling. If you select this kit when you enroll, you can earn it for FREE\* through our Bright Start Program when you submit \$1,500 in Personal Retail Sales within your first 45 days. If you do not meet this goal, you will be charged \$200 plus applicable taxes.

- EnviroCloth, graphite (35 cm x 35 cm / 13.78" x 13.78")
- Window Cloth, amethyst with graphite trim (45 cm x 45 cm / 17.72" x 17.72")
- Dusting Mitt, graphite
- Mini Power Cleaning Paste (74 ml / 2.5 oz.)
- Ultra Power Plus™ Laundry Detergent (250 g / 0.55 lb.)
- Dry Mop Pad, large, graphite w/yellow trim
- Wet Mop Pad, large, graphite w/teal trim
- Mop Base, large
- Telescopic Mop Handle, graphite/black
- Rubber Brush
- Body and Face Pack, graphite

- Opportunity Brochures (10)
- Bright Start Brochure (1)
- Fall 2025 Catalogs (10)
- Share Cards (1)
- Host Order Forms (5)
- Customer Order Forms (20)
- Welcome Card (1)
- Demo Bag (1)
- Norwex Golden Tickets (3)
- Printed Business Materials

**Option 3** – The Sample Starter Kit\*\* is \$30 plus tax where applicable and \$9.95 shipping and handling. It includes:

- Assorted Skin Care Sample Sachets (3 each of 5)
- PowerZyme Sachets (2)
- Sachet Holders (3)
- Mini Window Cloths (colors may vary, pack of 10)
- Mini EnviroCloths (colors may vary, pack of 10)
- Mini Body and Face Cloths (colors may vary, pack of 10)
- Mini Power Cleaning Paste (25 ml / 0.85 oz.)
- Fall 2025 Catalogs (3)
- Share Cards (1)
- Welcome Card (1)
- Norwex Golden Tickets (3)
- Printed Business Materials

### **How do I get my starter kit?**

Simply let your Consultant know that you'd like to join and choose the offer that's right for you.

### **Do all starter kits offer the same earning opportunity?**

Yes, regardless of which kit you select, you'll immediately be eligible to earn 35% on all your Personal Retail Sales when you sell Norwex products to others. You'll also have immediate access to the same training, support, products and incentives as all other Consultants.

### **When can I purchase a Skin Care Upgrade Package?**

You can purchase the Skin Care Upgrade Package at any time from your enrollment through your first 45 days.

### **Does the Skin Care Upgrade Package count toward my Personal Retail Sales?**

Yes, your purchase of the Skin Care Upgrade Package will count toward your Personal Retail Sales.

### **Does the purchase of a starter kit count toward my Personal Retail Sales?**

No, the purchase of a starter kit does not count toward Personal Retail Sales.

### **Do I receive Office Suite for free?**

Yes, all New Consultants have access to Office Suite FREE for 3 months (a \$29.97 value).<sup>†</sup> You must enroll for this free offer during sign-up.

### **Do all starter kits qualify for Bright Start Rewards?**

Yes, you can qualify for all Bright Start Rewards regardless of which kit you select!

### **What happens if I join with the Standard Starter Kit for FREE and don't submit \$1,500 in Personal Retail Sales within 45 days?**

If you join with the Standard Starter Kit and don't reach the sales requirement of \$1,500 in your first 45 days, you'll be charged \$200 plus tax.

### **Are Team builders eligible to earn Norwex Discounts, Trip Miles and recognition for a New Consultant who joins with any of our starter kit offers?**

Yes. No matter how a New Consultant starts, all programs and incentives apply.

\*Qualification requirements outlined here apply to New Consultants who enrolled after noon, CT, July 26, 2025. Standard Starter Kit is provided at no charge, except for \$9.95 shipping and handling plus tax where applicable, to a new Independent Consultant when you submit \$1,500 in Personal Retail Sales in your first 45 days of enrollment. If you choose the Standard Starter Kit and do not meet these criteria, you will be billed \$200 plus tax after 45 days.

\*\*Norwex reserves the right to substitute or change contents based on availability.

† After a 3-month free trial, you will be billed \$9.95 monthly for Office Suite. Must opt in during enrollment to receive the 3-month free trial.