

FAQ: 3 ways to join in December

Noon, CT, December 1 –
noon, CT, December 31, 2023



What are Three Ways to Join Kit options?

There are three amazing kit options for you to choose from, noon, CT, December 1 through noon, CT, December 31, 2023.

Option 1 – Safe Haven 5 Kit* is \$89 plus tax and \$9.99 shipping and handling, and includes:

- EnviroCloth®, graphite
- Window Cloth, graphite
- Cleaning Paste (75 ml/2.5 oz.)
- Dusting Mitt, teal
- Ultra Power Plus™ Laundry Detergent (1 kg/2.2 lbs)
- Catalogue (1)
- Share Cards

Option 2 – Company's Coming Real Conversations Kit** \$54.99 plus tax and \$9.99 shipping and handling, and includes:

- Fresh Produce Wash (12 oz.)
- Mini Cutting Board
- Dish Mesh Cloth, small, blue (set of 2)
- Catalogue (1)
- Share Cards

Option 3 – Our amazing Starter Kit† is \$200 plus tax and \$9.99 shipping and handling, and can be earned FREE through our Bright Start program! Includes:

- EnviroCloth®, graphite
- Window Cloth, amethyst with graphite trim
- Dusting Mitt, graphite
- Cleaning Paste (74 ml/2.5 oz.)
- Ultra Power Plus™ Laundry Detergent (250 g/8.8 oz.)
- Superior Mop Starter System
- Rubber Brush
- Body and Face Pack, graphite
- Norwex Opportunity Brochures (10)
- Bright Start New Consultant Rewards Brochure (1)
- Catalogues (10)
- Share Cards (1)
- Host order forms (5)
- Customer order forms (20)
- Kit Carry-All Tote



How do I get started with the Three Ways to Join?

Simply let your Consultant know how you'd like to join and which offer is right for you!

Can I start the "traditional" (Starter Kit) way?

Absolutely! The traditional Starter Kit option is always available.

When does the Three Ways to Join promotion end?

This limited-time opportunity is only available from noon, CT, December 1 to noon, CT, December 31, 2023.

What if my Company's Coming Real Conversations Kit Consultant or Safe Haven 5 Kit Consultant doesn't have \$1,000 in 30 days or \$2,000 in 90 days?

That's OK! There's no sales requirement with the Company's Coming Real Conversations Kit or Safe Haven 5 Kit. However, when they do submit \$1,000 in 30 days or \$2,000 in 90 days, Norwex will ship them the Starter Kit for FREE! Those who join with the Starter Kit and do not reach the sales requirements in their first 90 days will be charged \$200 plus tax.

Will my New Consultant still earn a 35% Retail Discount on their Personal Retail Sales?

YES!

Do all New Consultants qualify for Bright Start Rewards?

YES! They can qualify for all Bright Start Rewards regardless of which kit they selected!

Do Three Ways to Join Consultants receive Office Suite and Office Suite Plus (digital Customer tool kit) for free?*

YES! All New Consultants have access to Office Suite and Office Suite Plus FREE for 6 months (a \$131.88 value). They must enroll for this free offer during sign-up.

As a Team Builder, am I eligible to earn Norwex Shopping Sprees, Trip Miles, and recognition for a New Consultant who joins with the Three Ways to Join Offer?

YES! No matter how your New Consultant starts, all programs and incentives apply.

If someone joins with one of the Three Ways to Join kits, can they choose to add the Upgrade Package?

YES! The Upgrade Package is available for all kit options; however, it must be purchased during the enrollment process.

*Safe Haven 5 Kit Application and Agreement must be submitted to the Home Office from noon, CT, December 1 to noon, CT, December 31, 2023. The Safe Haven 5 Kit is \$89 plus \$9.99 shipping and handling and is eligible to earn the Starter Kit when you submit \$1,000 in your first 30 days or \$2,000 in your first 90 days. **Company's Coming Real Conversations Kit Application and Agreement must be submitted to the Home Office from noon, CT, December 1 to noon, CT, December 31, 2023. The Company's Coming Real Conversations Kit is \$54.99 plus \$9.99 shipping and handling and is eligible to earn the Starter Kit when you submit \$1,000 in your first 30 days or \$2,000 in your first 90 days. †If you choose the Starter Kit and do not meet other criteria, you will be billed \$200 plus tax after 90 days. Starter Kit is provided at no charge, except for \$9.99 shipping and handling plus tax where applicable, to a new Independent Consultant who meets or exceeds the qualifying 30- or 90-day sales threshold from the date of enrollment. ‡After a six-month free trial, you will be billed a monthly \$9.99 fee for Office Suite, and an additional \$11.99 if opted into Office Suite Plus, for a total of \$21.98 monthly billing for both services. Must opt in during enrollment to receive the 6-month free trial. Norwex reserves the right to substitute or change contents based on availability.