



New Consultant Training Checklist

1. Get started

- ☐ Welcome + overview
 - ☐ Bright Start earning in your first 90 days
 - ☐ Preparing for first 2 Launch Parties
 - ☐ Social posts for your first 5 days
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2. Open that box (dig into your starter kit!)

- ☐ Your Starter Kit!
- ☐ Get to know your products
- ☐ Learn about our Mission
- ☐ Share #WhyINorwex
- ☐ Products in action
- ☐ Pick one activity to do today

3. Online or in-person events

- ☐ Why share Norwex
 - ☐ Facebook events
 - ☐ In-person events
 - ☐ On the go events
 - ☐ Why 2 bookings
 - ☐ VIP group
 - ☐ Activity to book more events
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4. Connect with your Host

- ☐ Why Host coaching matters
 - ☐ Facebook Host coaching
 - ☐ In-person Host coaching
 - ☐ Create a Host coaching video or script
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5. You've got this, keep going

- ☐ Follow up matters
- ☐ 2+2+2+6
- ☐ It's all about 3 things!
- ☐ Expanding your customer community
- ☐ Congrats and keep going activity